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GREGOR VÖGE FOUNDER AND MANAGING DIRECTOR

EMERGING AS A PROLIFIC NAME IN THE THIRD-PARTY QUALITY INSPECTION INDUSTRY



### Business Outlook TOP 10 THIRD PARTY QUALITY INSPECTION SERVICES ASIA - 2022

GREGOR VÖGE Founder and managing director

# THE INSPECTION COMPANY

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#### About Gregor Vöge

Founder and Managing Director of The Inspection Company, Gregor Vöge, has been working in the consumer industry since 1990. He started his professional journey in 1990 in a small tooling and injection company in Northern Germany as QC Manager, which was followed by his stint in Taiwan for 4 years from 1993 and back to Germany in 1997 to be employed as Product Manager at an international Trading company. In 2003, Gregor moved to Shanghai as Director QC and Product management and got hired in 2005 by a Chinese Factory as Sales Director EU and USA before he established The Inspection Company in 2007. DRIVEN BY THE MOTTO TO PROVIDE SEAMLESS INSPECTION SOLUTIONS, TIC, AS A COMPANY, HIGHLY REGARDS WORK ETHICS LIKE TIMELINES AND QUALITY SERVICE.

> ith economies booming and supply chains becoming strong post the pandemic, the third-party quality inspection industry is slowly picking up the pace. Businesses, especially start-ups, want to focus on

their core product, services, and customers while outsourcing secondary processes that do not relate to their primary offering. And quality checks & inspections are one such aspect that is essential to an organization's growth, especially if the business procures materials from overseas vendors, but are not part of their primary offering. Hence businesses seek trust-worthy and experienced service partners to help them manage the time-taking and expensive process of performing independent inspection services.

Established in 2007, The Inspection Company is a thirdparty quality inspection agency that is driven by the mission to help buyers avoid the risk of purchasing sub-quality goods from Asia and improve overall buying experience. The firm performs professional Quality Control on behalf of its clients through Factory audits, Inspection services, and Sample Testing for a wide range products as well as Cross Border Pre Inspection for related countries.

Managing Director of The Inspection Company, Gregor Vöge believes as commercial markets pick up around the world, start-ups and new ventures will be the ones who would need industry support in terms of quality vendors and outsourcing partners as they would be the primary source of economic growth across geographies. Talking about the current quality inspection market, he mentions, "2022 was a troublesome year for the industry as many buyers from the west had reshuffled their supply chain. Overall, there are still

# **COVER STORY**









vibrant businesses, especially many small enterprises that are always engaging sources from Asia. Beside Multinational Companies, our clients are small and medium-size enterprises that cannot afford their own QA in Asia. That's where The Inspection Company comes in to act as their ears and eyes. We design customized yet economical solutions and service plans that accommodate client needs, demands, and budgets."

#### TRANSFORMING QC INDUSTRY THROUGH COMMITMENT AND CONVICTION

Driven by the motto to provide seamless inspection solutions, TIC, as a company, highly regards work ethics like timelines and quality service. Commitment to provide this unmatched quality service in every project with each client is what has helped the firm build trust across big, mid-size as well as small organizations for their comprehensive inspection services.

The company currently serves more than 20 countries across Asia. Furthermore, the firm also extends its services to clients in Turkey, Egypt, Morocco, and some European countries. Some of the primary offerings provided by The Inspection Company include Sample Testing, Pre-Production Inspection, Running-Production Inspection, Final Random Inspection, Pre-Shipment Inspection, BDA Service, Container Loading Inspection, and Factory Audit to name a few.

Moreover, the firm serves a wide range of products, and their testing and inspection experts cover all major consumer goods, including garments, accessories, footwear, toys, electronics, promotional products, and many more.

To ensure quality customized and competent inspection service to each of their clients, the firm puts meticulous attention on hiring and nurturing talents and building a team of experts that the firm can put their trust in. Gregor says, "TIC's global engineering experts include specialists across a wide variety of industries, allowing them to provide their clients with a team incorporating the right expertise and training in quality methods, processes, and tools to ensure stress-free procurement for clients. With a focus on providing timely feedback, our teams are trained to develop and offer detailed inspection reports promptly, within 24 hours of the completion of a service. Our team of experts provide detailed and objective feedback on quality issues, along with photographic evidence, needed to achieve continuous improvement."

#### **BUSINESS VALUES THAT MATTER**

Driven by the values of harmony, sincerity and pioneering spirit, the TIC team strives to provide flexibility, support

and transparent communication to all their clients. Their one-to-one custom services are a major differentiating factor from other competitors. Shedding light on how the team works, Gregor mentions, "It starts with the client's choice on how to book our service (Online or by email) followed by a one-on-one custom solution as per their requirement which ends with a customer satisfaction questionnaire to continue improving our service. We assign an account manager from our team to follow up on the orders, to arrange the inspection, and to answer all the questions quickly. Moreover, our Inhouse developed online booking system provides the utmost convenience to clients when it comes to managing their product inspections."

#### JOURNEY SO FAR & THE ROAD AHEAD

Founded in 2007 to help foreign buyers with quality inspection services for product procurement in Asian market, TIC has slowly established itself as a leading one-stop-solution service provider for Inspection, Audit and Supply Chain solutions. Currently with their competent western management and the multicultural team, the firm is able to offer services across all Asian countries covering an exhaustive list of products. Headquartered in Honk Kong, TIC opened branches across geographies in Philippines, India, Germany and Cambodia as the firm witnessed exponential growth post 2014. Continuing to clock in one milestone after another, recently The Inspection Company has released an inspection APP for smartphones as well as opened a company branch in Turkey.

While the market is growing for the firm in the region, TIC sees that now the territory is changing more towards Middle/West Asia countries. Simultaneously, many new factories have been opening in places such as Bangladesh, Vietnam, the Philippines, etc where the QC standard of new product lines is not well established yet, and The Inspection Company aims to tap into these markets.

Talking about the plans for the company, Managing Director Gregor Vöge says. "The need for professional QC is projected to significantly increase, and we will also try to adapt to different business shapes in Asia, new products, and also add more testing labs. We aim to be the global preferred partner for a safe, secure, and sustainable world, as we wish to maintain our hard-earned reputation for bringing added value to the lives of consumers. Our team regularly conducts 'Demographic Analysis' - a crucial component to design effective market growth strategy. The TIC Research team assesses every region and country and examines the key points that have a large impact on the growth of a market. Currently, The Inspection Company is not only exploring new markets in East Europe in the next few years but also working to increase our service and coverage in existing regions."



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## The Inspection Company

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This certificate is awarded for the stellar performance in the industry. It works as a testament to the competence anxent application of industry standards & methods combined with a strive towards brilliance.



Emmanuel Christi Das

Aanaging Editor